## **Baniyas Building Materials Company LLC, UAE**



With SAP B1, we are able to perform micro-level data analysis. We were able to increase our inventory turnover by 5%, using a focused approach. It facilitates in making strategic decisions to support the long term objectives of BBMC.

Mr. Mohammad Ali
 COO, Baniyas Building Materials





Industry/Products	Timber Trading / Plywood, Timber, MDF, Ceiling & Partitions, Flooring
Employees, Users	250 Employees , 30+ users
Reasons for choosing SAP	Need for an integrated and cost effective business solution
Business Challenges	No real time financial statements, poor stock controls, high printing costs due to paper work, no workflows for approvals and alerts. HO had poor visibility on their branches.
Key Benefits with SAP B1	Upto the minute financial reports, accurate costing mechanism to avoid any purchase losses, tighter sales controls across all branches in UAE and Qatar, branch visibility from HO, management reports at a click, Emails from SAP saved printing and other overhead costs. Mobility is an added advantage
Proposed innovations	Integration with Sales Quotation Portal, WhatsApp integration and Migration to HANA



