



# SAP **Business One** Road Map

August 2023

PUBLIC



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All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.

For all recent and planned innovations, potential data protection and privacy features include simplified deletion of personal data, reporting of personal data to an identified data subject, restricted access to personal data, masking of personal data, read access logging to special categories of personal data, change logging of personal data, and consent management mechanisms.

# About SAP road maps

Companies today are planning their digital journeys – transforming business models, reengineering business processes, and reimagining work.

**SAP road maps** highlight innovations that may help you plan and implement your digital journey. They span products relevant to lines of business in your industry and explain how our innovations may add value to your business.

In our road maps, you can learn about our innovations along four different timelines:

1. **Recent innovations** for our products that have been launched in the past weeks or months and can already be purchased
2. **Planned innovations** for our products that are intended to be launched in the short term or midterm
3. **Product direction**, providing a long-term perspective on high-level development plans for innovations for our solutions – inspired by your requirements
4. **Product vision**, providing a high-level and long-term business perspective on innovations for our products

# Table of contents

## Product overview

- Product description
- Key trends and customer needs
- Road map overview and major product updates

## Product road map

- Recent innovations
- Planned innovations
- Product direction



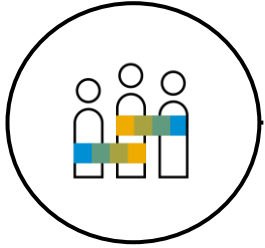
**“SAP Business One is part of SAP’s cloud ERP strategy addressing customers in the small business and lower midmarket segment, while SAP S/4HANA Cloud tackles the midmarket and large enterprise customers. New cloud innovation and extensions working across SAP’s cloud ERP portfolio will leverage SAP Business Technology Platform (SAP BTP).**

**We are making SAP Business One fit for the next decade, investing into essential product qualities. Additionally, we are enabling SAP BTP for the midmarket requirements, driving digital transformation and cloud services adoption.**

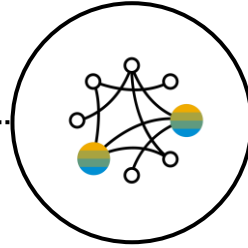
**We encourage SAP’s cloud ERP ecosystem to build their extensions on SAP BTP the same way SAP is using our platform to build new capabilities and make the cloud ERP portfolio a rich customer experience.”**

Oliver Bahner, SVP, Head of SAP Midmarket & Ecosystem Success Unit, SAP SE  
August 2023

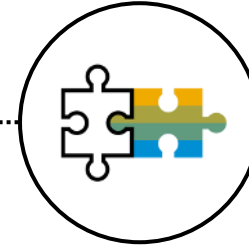
# SAP Business One – SAP’s best-selling ERP solution by number of customers



Used by **77,000+** customers  
with **1.2+** million users



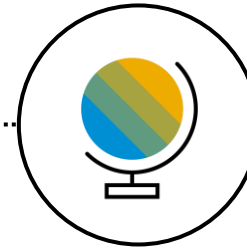
**360+** large enterprises running  
SAP Business One in **7,000+**  
subsidiaries



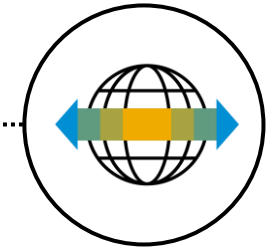
**~300** partners  
with **500+** solutions



Implemented by more than  
**850+** partners in the  
SAP PartnerEdge Sell track  
worldwide



Available as **50** country  
localizations and in  
**28** languages



SAP Business One used  
in **170+** countries

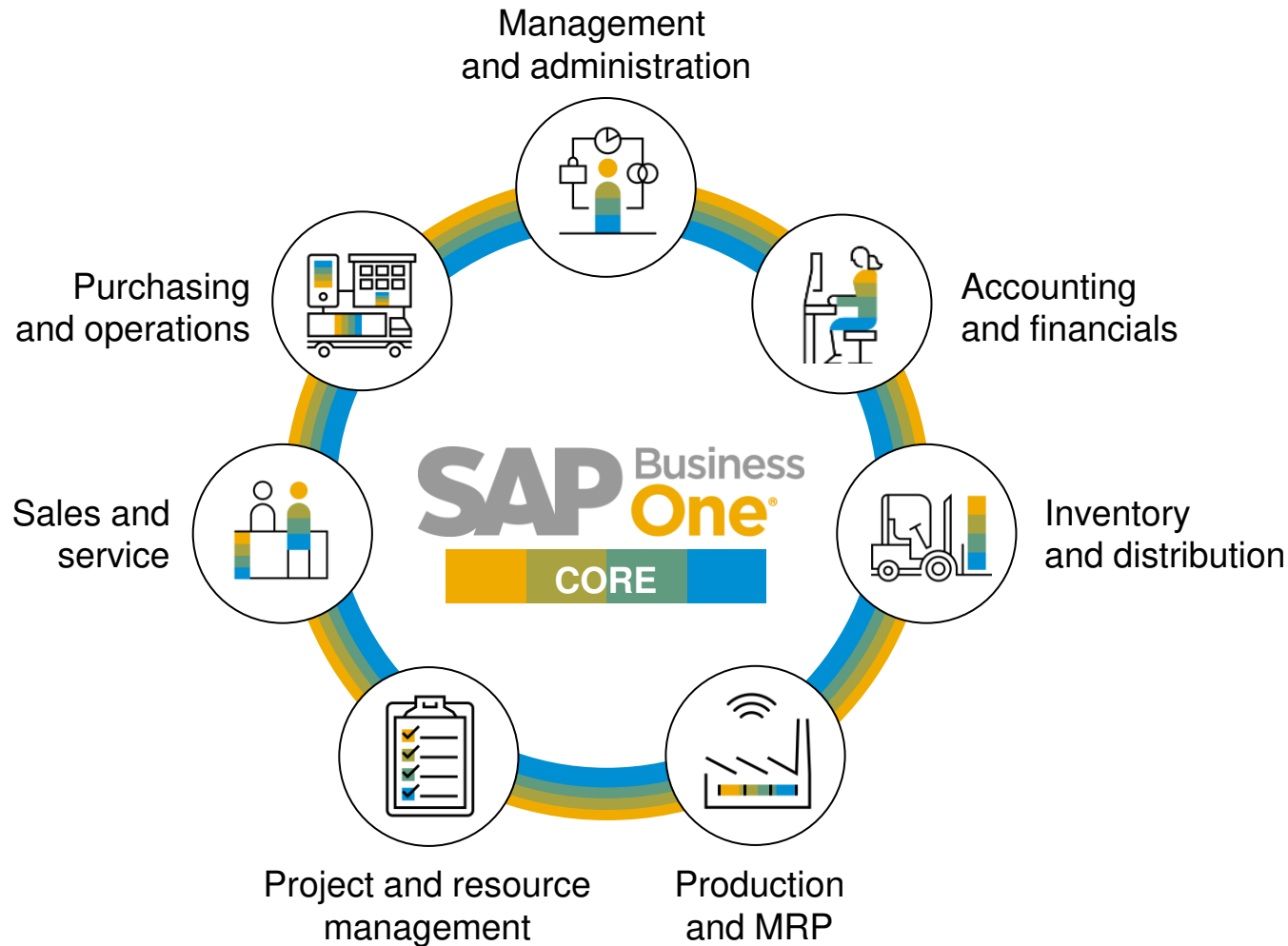
# The future of SAP Business One in the Intelligent Enterprise

Integrate latest technologies and implement new business enablers





# SAP Business One – The digital core for SMEs enhanced by the digital enablers

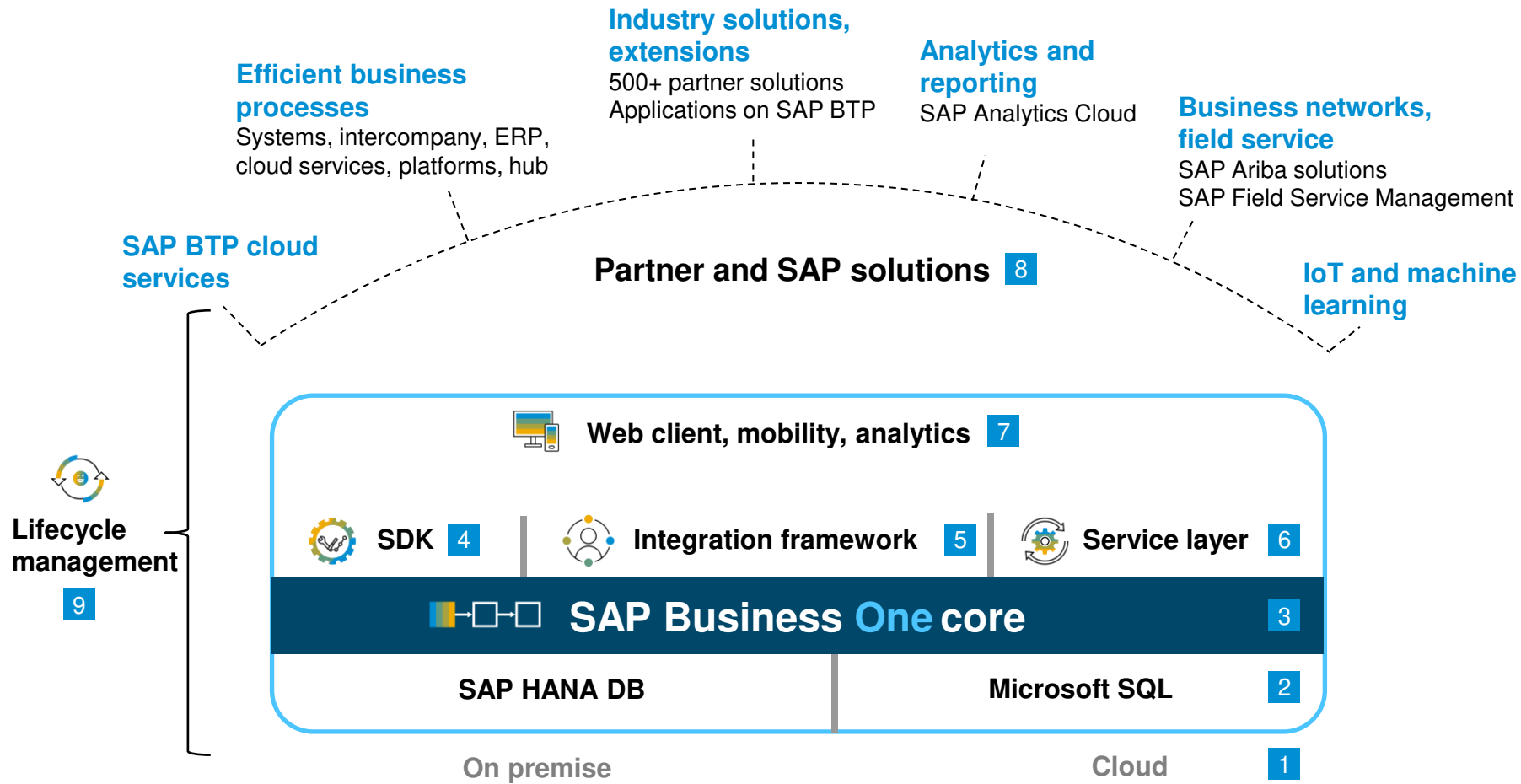


## Digital enablers:

- Cloud technologies
- Analytics
- Internet of Things
- Mobile technologies
- Machine learning
- Big Data



# SAP Business One solution



## Cost 9

- Low cost of ownership and efficient support

## Usability 7

- Web client
- Modern front end and analytics

## Comprehensive business scope

- All standard business processes covered 3
- Extending the solution scope based on extensibility layer 8
- Robust integration and collaboration relying on service layer and SDK 5
- Basic application programming interfaces (APIs) 4

## State-of-the-art technology

- Running on in-memory technology 2
- Interface for SAP HANA and Microsoft SQL applications 6
- Full deployment flexibility 1

# SAP Business One technology strategy

The SAP Business One technology strategy supports **intelligent and sustainable enterprises with application, platform, and intelligent technologies** focusing on 5 pillars:



## Consumer-grade experience

Support excellent user experience



## Built-in integration

Enable integrations with little or no effort to SAP and third-party solutions



## Powerful platform

Drive ecosystem growth by enhancing and publishing APIs, embracing diverse developer frameworks



## Cloud applications

Enable cloud applications by detaching them from the underlying infrastructure



## Applied intelligence

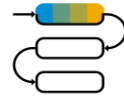
Embed artificial intelligence, machine learning, Internet of Things, and advanced analytics technology

# SAP Build

Create enterprise apps, automate processes, and design business sites with drag-and-drop simplicity



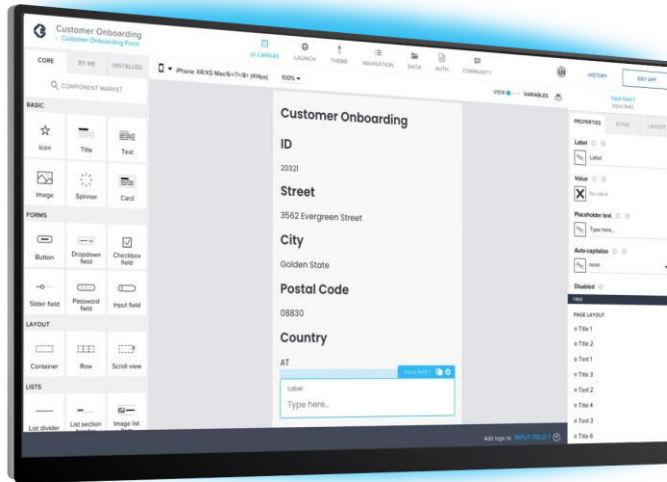
Compose apps



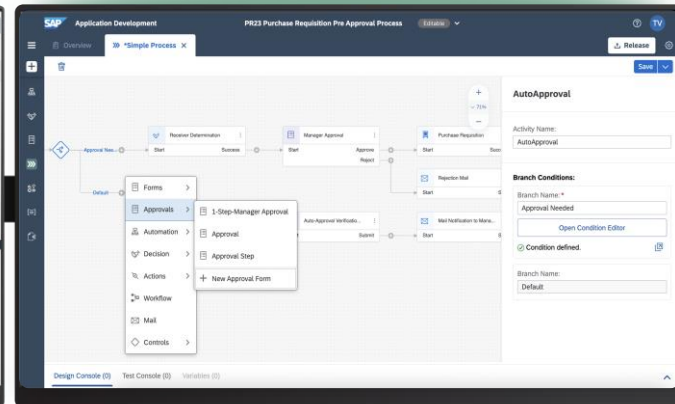
Automate processes



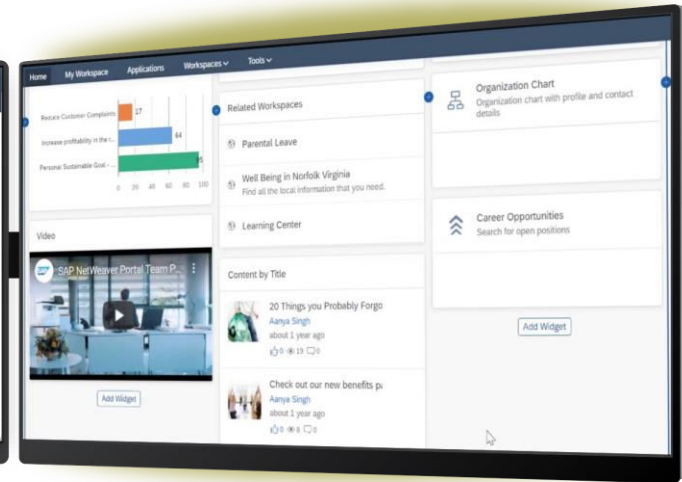
Design business sites



SAP Build Apps



SAP Build Process Automation



SAP Build Work Zone



**Build visually**  
**Integrate seamlessly**  
**Collaborate securely**



**SAP Business Technology Platform**

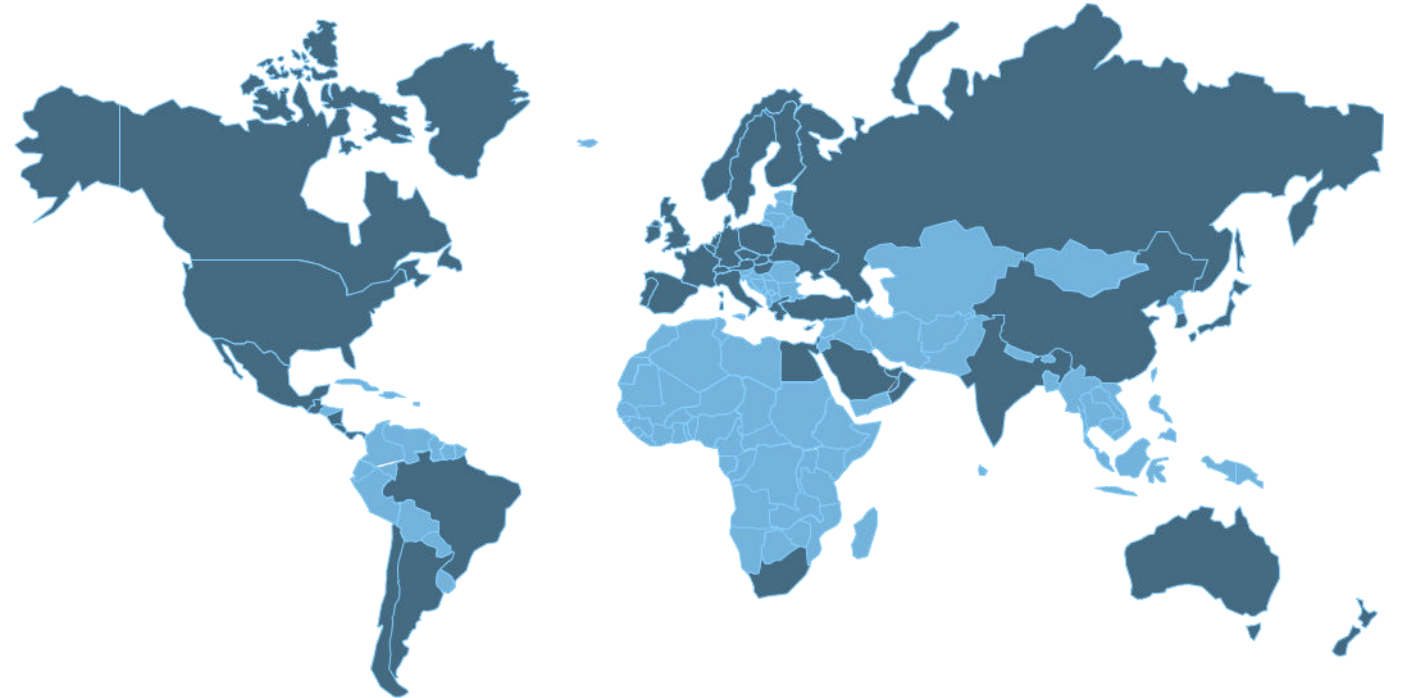
**SAP Business Technology Platform** brings together application development, data and analytics, integration, and AI capabilities into one unified environment optimized for SAP applications.

# SAP Business One used in more than 170 countries

Master the challenge of globalization in your business

## Current localizations (50)

Argentina	Finland	Mexico	Slovakia
Australia	France	Netherlands	South Africa
Austria	Germany	New Zealand	South Korea
Belgium	Greece	Norway	Spain
Brazil	Guatemala	Oman	Sweden
Canada	Hong Kong, China	Panama	Switzerland
Chile	Hungary	Poland	Turkey
China	India	Portugal	Ukraine
Costa Rica	Ireland	Puerto Rico	United Arab Emirates
Cyprus	Israel	Qatar	United Kingdom
Czech Republic	Italy	Russia	United States
Denmark	Japan	Saudi Arabia	
Egypt	Lebanon	Singapore	



## Countries making use of localizations

Customers in more than 120 countries use localization of other countries, own customization, or partner solution.

## Current system languages (28):\*

Arabic, Chinese (simplified/traditional), Czech, Danish, Dutch, English (UK/U.S.), Finnish, French, German, Greek, Hebrew, Hungarian, Italian, Japanese, Korean, Norwegian, Polish, Portuguese (Brazil), Portuguese, Russian, Slovak, Spanish (Latin America), Spanish, Swedish, Turkish, and Ukrainian

\*A convenient option for making additional languages available is using a partner solution (for some countries bundled with functional add-ons) or to define customer-specific UI terms using the custom language tool as detailed in SAP Note [1757764](#).

# SAP Business One – Product areas of future investment

**Vision: Strengthen SAP Business One as the right ERP for SMEs in the digital economy, offering flexible deployment models, a solid global business core, and leading user experience.**



## Global and highly scalable real-time ERP

- Offer a highly competitive solution
- Provide attractive maintenance model
- Support enhanced localizations
- Make continuous improvements



## Customer value in the digital economy

- Transform flexible technology and innovations into customer value at low TCO
- Support fast adoption to new business models, customer growth, and intuitive Web client design



## Full commitment on SAP HANA

- Leverage exclusive advantages and capabilities of SAP HANA



## Intuitive partner co-innovation and customization

- Adopt integration framework 2.0
- Support advanced developer experience on the service layer, including new design concepts, APIs, objects, and tools



## Straightforward consumption – cloud, on premise, and mobile

- Accelerate cloud transformation and drive mobile adoption
- Provide maximum flexibility, low complexity, and best control of the business for customers

This is the current state of planning and may be changed by SAP at any time.

# SAP Business One releases and related products

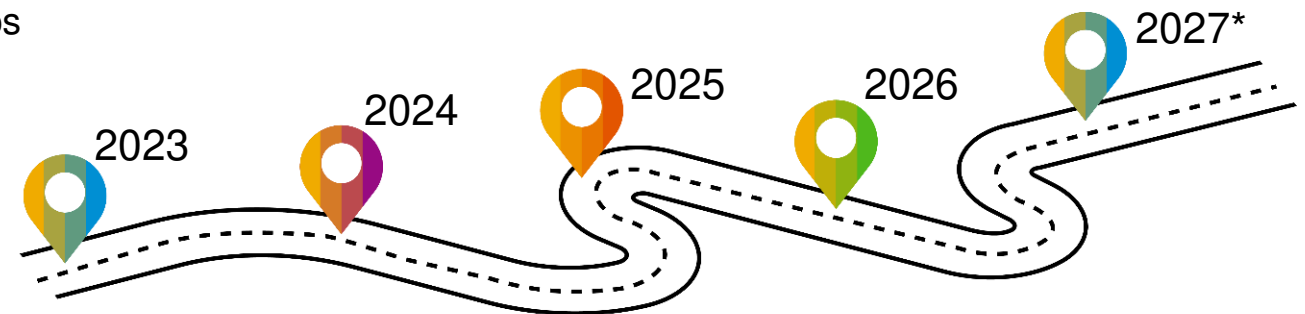
**Solid product road map with continuous innovation**

**Products** – Continuous deliveries for all versions in mainstream maintenance

**Cloud** – Continuous enhancements for SAP Business One Cloud, partner-hosted options

**Mobile apps** – Continuous enhancements for all mobile apps

**SAP Business One** – Continuous enhancements through Version 10 feature packages (FP) and support packages (SP)  
(version for SAP HANA and Microsoft SQL)



The latest SAP Business One release planning details are always available in SAP Note [2267770](#).

\*This is the current state of planning and may be changed by SAP at any time. Version 11 to follow after Version 10. More details on the schedule to be shared in 2024.

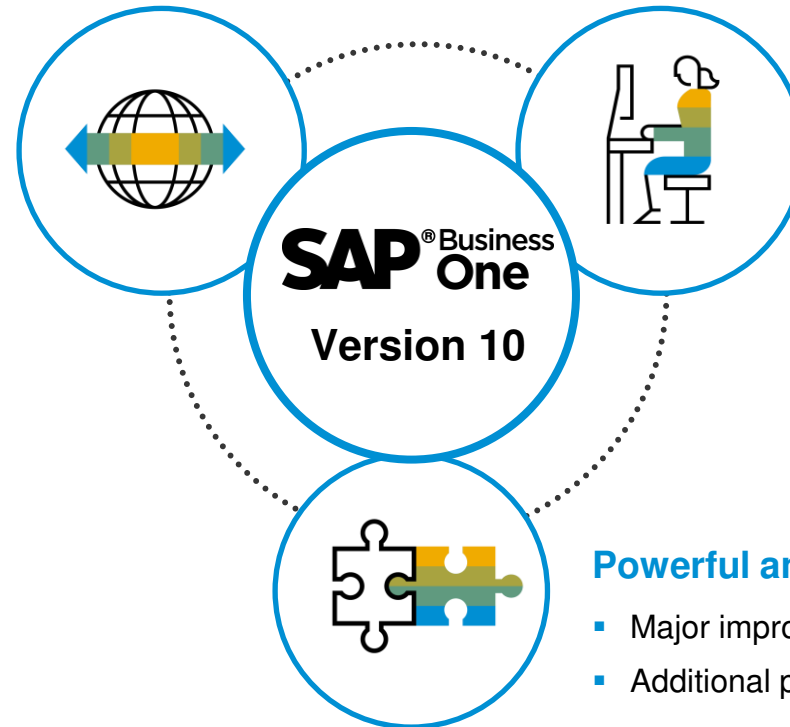
# High-level release story of SAP Business One, version 10

Version 10 focuses on ease of use and operation in the cloud. With new or enhanced features and further ways to extend and integrate, it brings unprecedented value to customers and partners.

This makes companies truly intelligent enterprises. The new technologies and processes allow for completely new and improved business models.

## New functionality

- Completed and new localizations and refined features
- Support of cutting-edge technology such as SAP HANA 2.0 and machine learning
- New analytical capabilities



## Accelerated user experience

- New Web client based on the intuitive SAP Fiori design system

## Powerful and intuitive integration

- Major improvements in integration framework 2.0
- Additional predefined integration scenarios



# SAP Business One, Web client: The best of all worlds

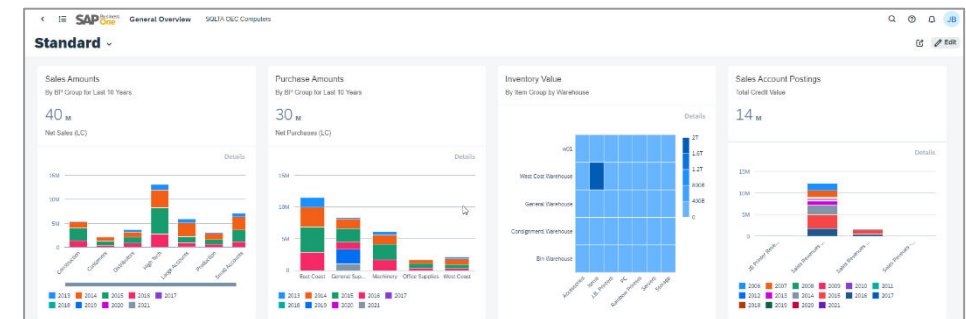
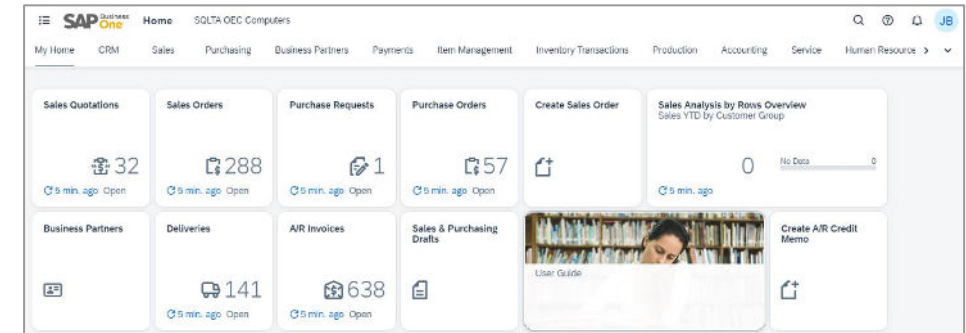
SAP Business One, Web client offers the core business logic and processes in a new user experience based on the SAP Fiori design system.

## Business processes coverage

- Sales and purchasing documents
- CRM, service, and time sheet
- Payments and journal entries
- Items and business partners master data
- Inventory documents and bill of material
- Document drafts and approval process
- Sophisticated analytics capabilities

## Integration and extensibility

- Microsoft 365 One Drive Export (Excel, Word)
- Collaboration using Microsoft Teams
- E-mail using Outlook 365
- Basic extensibility
- SAP Companion service (Web assistant) adoption

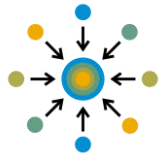


# SAP Business One, Web client Analytics



## List view: Object-centered analytics

Use sophisticated filtering and visualization capabilities for deriving and presenting the data you need in every object list view.



## General overview: Gather multiple data sources

Design cards based on any list view, analytical chart, user-defined objects and tables, or user-defined query, showing the data you need from various aspects.



## User-defined queries (UDQs)

Manage, create, edit and preview UDQs; presented as standard list view and can be leveraged as a data source for cards on general overview.



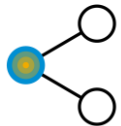
## Linked views: Contextual analytics

Assign any view, general overview, or UDQ to any object to derive record-specific data.



## Export and import views: Collaborate across companies

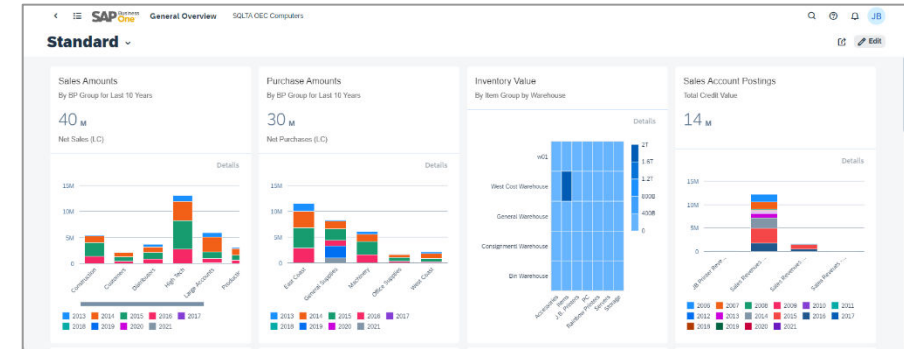
Export selected views (and links) to a file that can be imported into other company databases.



## Share by e-mail: Collaborate between users

Embed a direct link to any view, general overview, or UDQ in e-mail body and send to your colleagues.

Order No.	Customer Name	Customer Ref No.	Product Code	Order Date	Sales Employee Name	Status
1001	West Inc	1001001	1001001	2023-10-01	1001001	Original
1002	Munich	1002002	1002002	2023-10-02	1002002	Original
1003	West Inc	1003003	1003003	2023-10-03	1003003	Original
1004	West Inc	1004004	1004004	2023-10-04	1004004	Original
1005	West Inc	1005005	1005005	2023-10-05	1005005	Original



#	Name	Description	Type	Application	Data Type	Unit of Measure	Multi Select Field	Order
1	Customer Internal Doc	Internal Doc	Document	None	None		X	0001
2	Customer Number	Customer Number	Document	None	None		X	0002
3	Card No.	Customer/Order Card	Document	None	None	0005	X	0003
4	Card No.	Customer/Order Item	Document	None	None		X	0004
5	Card No.	Customer/Order Item	Document	None	None		X	0005

# Identity and authentication management (IAM)



## IAM functionality

- A single set of login credentials can be used across multiple platforms, applications, and networks.
- Sign in to SAP Business One and supported components with your identity provider user – supporting Active Directory Federation Services (ADFS), Azure AD, Okta, and Identity Authentication service from SAP as OpenID Connect (OIDC) identity providers, as well as backward compatibility for Active Directory integration.
- Two-factor authentication is used within SAP Business One authentication service.
- Single logout is supported when an identity provider logs user out of all Web-based pages in SAP Business One.
- For more information about components supported by IAM in SAP Business One, see SAP Note [3252125](#).



## Cloud and extensions

- Log into Service Layer with a Windows domain user account after activating Active Directory Domain Services and binding its users to company users.
- Cloud 1.1 PL19 supports the deployment of FP 2208 and higher without IAM (future cloud version will support IAM implementation within cloud control center).



## Sign-in

- The localization and version information are visible in the *Choose Company* window when you log into SAP Business One client, mobile service, and IMCC.
- The company that user logged in last time is selected by default in the *Choose Company* window.
- *Change password* option appears on the login page when you log into SAP Business One with the bound user account.



## User binding

- Bind users from SAP Business One client.
- Multiple company user binding is possible by selecting more than one company when binding an identity provider (IdP) user to a same company user.
- When binding an IdP user to a company user code, if the user code is newly defined for all selected companies, the label “New” shows after the user code. The default user code is the IdP user name.

# Intelligent automation for SAP Business One

The **SAP Build Process Automation solution** helps you maintain your edge, and the **AI services** free up your employees from repetitive and error-prone tasks.

## Embedded business cases:

- Intelligent invoice scanning **including templates**
- Business partners creation **and update** based on business card scanning

## Side-by-side business cases:

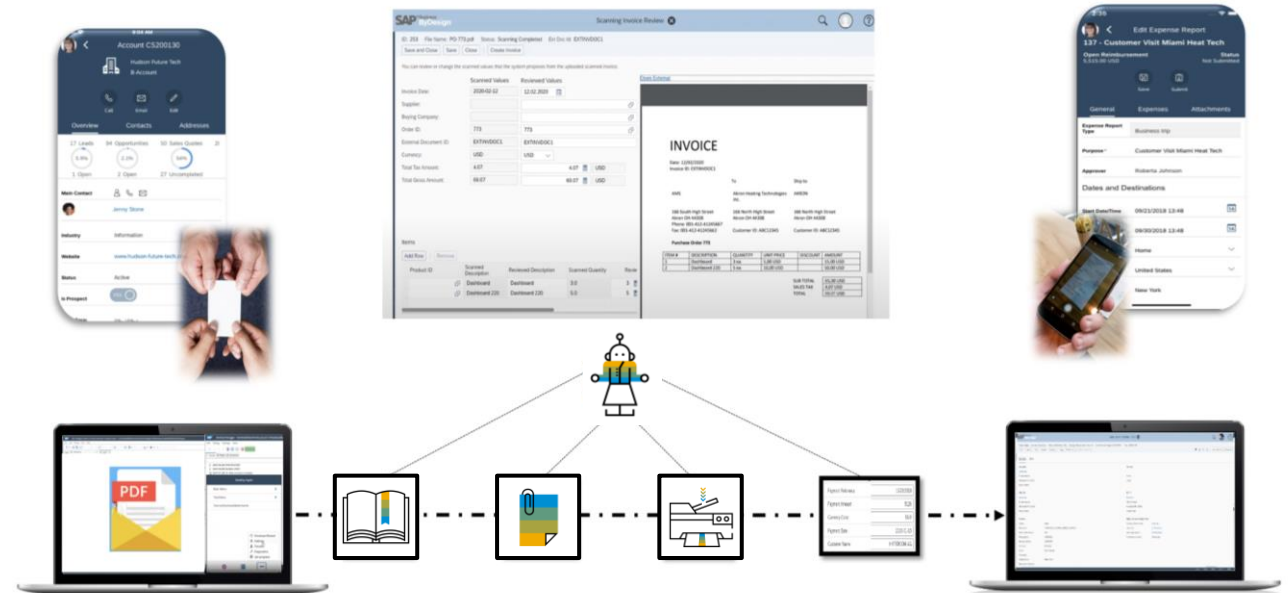
- [7 automation best-practice templates](#) (incl. **product return request automation workflow**)



OpenSAP

RPA store

SAP help



# SAP Business One 10.0, FP 2305: Key highlights (1/6)



## Web client

### Document support

- Sales documents: Quotations, orders, deliveries, returns, return requests, A/R invoices, A/R reserve invoices, and A/R credit memos
- Purchasing documents: Purchase requests, quotations, orders, goods receipt POs, goods returns, goods return requests, A/P invoices, A/P reserve invoices, and A/P credit memos\*
- Inventory documents: Goods issues, goods receipts, and inventory counting

### Analytics enhancements

- Advanced analytics content and editor incl. import and export views
- User-defined queries
- Linked list views

### Technological enhancements

- Enterprise search: Supported on SAP HANA
- Support for single sign-on (SSO)

### Functionality

- Outgoing SnB/bin location selection
- Service calls and solution knowledge base
- Relationship map
- Document opening and closing remarks
- Approval process and drafts incl. approvers
- Business partner (BP) and item master data
- BP catalog number and bar code
- Multiple branches
- Freight charges
- Exchange rate entry
- Authorizations and data ownership
- Incoming and outgoing payments
- Activities and notifications
- Bill of materials (BOM)
- Journal entry
- Equipment card and service contract
- Alternative items
- Time sheet
- Opportunities
- Packing slip

### Usability enhancements

- Customizable home page
- Flexible list views
- Special lines in marketing documents
- Predefined texts
- 28 display languages
- Message preferences
- High-contrast UI theme and Horizon theme
- Attachment management
- SAP Companion adoption
- Microsoft 365 integration to One Drive (Excel, Word)
- Outlook 365 integration
- Microsoft Teams integration
- Business card scanning with Document Information Extraction service
- KPIs display in user-defined tiles
- Support for APIs for new views
- Support for “Display in menu” setting for UDTs
- User-defined fields, tables, and objects
- VSCODE plug-ins (URL mashup, apps), iFrame as a tile support

# SAP Business One 10.0, FP 2305: Key highlights (2/6)



## Localizations | Legal compliance

- EU PEPPOL electronic invoicing support
- Support for external VAT calc. in more localizations\*
- Create quick response (QR) codes in documents
- Fraud prevention headers version 3.0 (MTD) support for the United Kingdom
- Electronic document framework enhancements
- Electronic documents service enhancements
- Helping ensure legal compliance and additional data protection and privacy (DPP) tools
- One-stop-shop reporting for the EU
- E-books incl. online sales reporting and expense classification enhancements for Greece
- Bank statement processing enablement for Japan
- Tax setup APIs for Brazil
- A/P down payment request and accumulation to support e-TDS for India
- New tax for one-use plastics for Spain
- Electronic invoice and electronic payments ATCUD support for Portugal
- Electronic invoice CFDI 4.0 enhancements for Mexico
- Down payment invoice tax calculation enhancement for the United States and Canada
- Qualified invoice method for Japan
- E-checks support for Argentina
- Electronic invoice enhancement 2022 for Italy
- Nota fiscal eletrônica (NF-e) 4.0 electronic invoicing for Brazil
- XRechnung e-invoices for Germany
- Online VAT ID validation for the EU
- Stamp duty support for e-books reporting for Greece
- Bank statement processing (BSP) balance validation
- Audit file (FEC) enhancements for France
- Report 6111 enhancements for Israel
- Digital signature support for Israel
- Maarechet 1000 and Mivzak reporting enhancements for Israel
- Avalara tax service support enhancements (United States)
- Withholding tax enhancements for Mexico
- Certificazione Unica enhancements for Italy
- Online invoicing enhancements for Hungary
- Form 1099 – NEC for the United States
- SAP Crystal Reports layouts for Switzerland
- E-billing (incl. bulk) and E- Way Bill enhancements for India
- QR code on A/R invoice for Argentina and Portugal
- ISO 3166 country codes support
- SAF-T Tax Report for Norway
- Series enhancements for period-end closing, exchange rate, and conversion rate differences
- Folio enhancements for Chile
- Electronic documents ATCUD for Portugal
- Cargo tracking and tracing enhancements (EU)
- Fixed assets transfer support for Argentina

\*All localizations supported except Israel



# SAP Business One 10.0, FP 2305: Key highlights (3/6)



## Inventory | Distribution | Production

- Serial and batch numbers mgmt. enhancements
- Ability to change unit of measure (UoM) group of an item
- Additional authorization groups for price lists
- Item group name extended to 100 characters
- Support for setting UoM group as inactive
- Reverse and forward serial/batch no. trace report
- FIFO layers report by consumption order
- Updated item description applied to BOM
- Drill-down from BOM to item master data
- Inventory counting enhancements
- Extending field length of item description and industry
- Modifying remarks and unified demand forecasts (UDFs) in closed production orders and pick lists
- Support for mass deletion of BOM
- Disablement of duplicate bar codes when duplicating items
- Procurement confirmation wizard based on production orders
- Changing status of sales/purchase type in item master data
- Opening last prices report through item master data
- Displaying preferred vendor name in item master data
- Default catalog number for item
- Support for attachments for bill of materials
- Integration with SAP Product Footprint Management solution for clean operations



## Financial management

- Drill-down to G/L accounts in financial reports
- Posting periods enhancements
- Journal entry remarks extended to 254 characters
- Financial enhancements
- System messages before adding journal entries
- Extended journal entry references
- Updated journal entries with locked posting periods
- Enhanced printing preferences for payments and deposits
- Report refresh enablement
- Management of change log for exchange rates
- IFRS postings for fixed assets
- Tax code determination enhancements in procurement process



# SAP Business One 10.0, FP 2305: Key highlights (4/6)



## Sales | Purchasing | Service

- Allowing update due date in part. reconciled invoices
- Backorder report enhancements
- “Add and view” and “Add and close” in A/R and A/P docs
- Printing service calls and contacts
- Hiding blank lines in addresses
- Proc. confirmation wizard support for gross and net modes
- Opening item list enhancements
- Enabling updating UDFs in closed documents
- Setting problem types, call status, and more as “Active”
- Flexible default “Valid until” date in sales quotation
- Linking same equipment card to multiple BPs
- New document status “Open e-mailed”
- Storing price list no. and name in marketing documents rows
- Extended business partner effective price sources
- Ability to hide document remarks
- Copying attachment paths to target documents
- Cancellations of return requests
- Displaying item description in alternative items window
- Updating consolidating business partner and consolidation type at document level
- Document reference enhancement
- Customer and vendor reference number enhancement
- Document information extraction integration enhancement incl. service-type document support
- Display of sales document in procurement wizard if target document is canceled
- Relationship map support for reference documents and opportunity
- Blanket agreement fulfillment reporting enhancements
- Moving rows up and down in marketing documents



- Customer and vendor group name extended to 100 characters
- Viewing and updating address UDFs in docs, service calls, and address format setup
- Support for filtering activity reports by UDFs
- Link between contact person and BP address
- Hiding inactive contact persons in BP master data
- Currency display enhancement in BP master data
- Configuring display of employee name
- Telephone field extended to 50 characters
- Foreign name field extended to 200 characters



## Project management

- Interactive Gantt chart
- Sorting order for project stages

# SAP Business One 10.0, FP 2305: Key highlights (5/6)



## Administration

- Enhancements in document printing
- Reference documents enhancements
- Support for attachments tab in additional objects
- Deleting live collaboration history by date range
- Enhancements in approval process
- Hiding employee no. to support DPP
- Setting warning for single-user validation
- Recurring transaction templates enhancements
- Deactivation of shipping types
- Hiding locked users
- Enhanced user removal management
- Open users – set up form in “Find” mode
- Messages and alerts cleanup tool
- Manual determination of path in general settings
- Change log enhancement
- Adding detailed errors for license imports
- Enhancing license balloon appearance
- Main menu form settings for indirect access users
- Determining paths in general settings manually
- Change in “Find next” rule in form settings
- Sort forms in user interface configuration template
- Support "Hide BOM in component" in SAP Crystal Reports layouts
- Enhanced copy of single form settings
- Allowing change log to read-only documents
- Enabling retrieval of a default value of an SAP Crystal Reports parameter
- Enhancements to report and layout manager
- BP payment terms without price lists
- Approval process enhancements
- Change log enhancements for employee master data
- Attachment settings enhancements
- Managing change log for system setup entries
- New authorizations for time sheet
- Providing parameters for dunning letters in SAP Crystal Reports layouts

## Authorization enhancements

- Tab-level authorizations in business partner and item master data
- Easier access to authorizations and license
- Support for “Find next” function in authorizations form
- Change log entries for authorization user groups
- Authorization to use “Copy table”
- Authorizations for duplicate documents and records
- Authorizations in payments draft report
- Adding authorization to “Remove opportunity”
- Increased number of authorization groups

# SAP Business One 10.0, FP 2305: Key highlights (6/6)

## Platform | Extensibility

- SAP HANA 2.0 platform adoption **SAP HANA®**
- Support for SUSE Linux Enterprise Server 15 **SAP HANA®**
- Service layer configuration UI **SAP HANA®**
- Service layer supports Microsoft SQL database server
- Service layer support for views on Microsoft SQL
- Formatted search supports multiple triggers
- Extending UDF support to additional objects
- Microsoft 365 integration
- Increasing menu item limit to 2,000
- Extend DI API and service layer coverage
- API access for CR reports
- Integration hub
- Security enhancements
- Support for Microsoft SQL 2019
- Extending service layer coverage
- Linking UDFs to system forms and user-defined objects (UDOs)
- Enable DI access to system permissions
- Support Visual Studio 2019 with SAP Business One studio
- Enhancing UI API error handling
- Support for queries through service layer
- Adding queries to menus
- Sizing guide for service layer
- Unification of installation and upgrade packages for SAP Business One
- Query manager enhancements
- Support for SAP Crystal Reports 2020 SP2
- Identity and authentication management introduction
- Checkbox type for user-defined field

## Usability

- New skin style **SAP HANA®**
- Enhanced user interface
- User name in license and add-on administration
- Support for 4K monitors **SAP HANA®**
- Revised SAP Fiori UI for Service and Sales mobile app

## Lifecycle management | Cloud

- Identity and authentication management enhancements
- Microsoft Windows 11 support
- SAP Business One, version for SAP HANA supporting SUSE Linux Enterprise Server 15 SP4
- Password policy requirements for new installations

\* Delivered through SAP Business One Cloud 1.1, patch level 16

# SAP Business One

## Product road map overview – Key themes and capabilities

### Recent innovations

#### Core

- Web client extended sales, purchasing, service, inventory, and analytics functionality
- Continuous innovations based on market feedback (Customer Influence)
- Integration to SAP Product Footprint Management solution for clean operations
- Enabling workflow integration with SAP Business One based on SAP Build Process Automation bots with SAP-delivered scenario “return request” workflow
- Enabling document templates with SAP Build Process Automation for SAP Business One
- Microsoft Teams integration

#### Globalization

- EU cargo tracking and tracing
- India – A/P down payment request support for e-TDS deduction
- Greece – E-books stamp duty support enhancements
- Argentina – Electronic invoice enhancements
- Israel – Purchase tax on document rows introduction
- Israel – Maarechet 1000 and Mivzak reporting changes
- Israel – Digital signature support
- Spain – Support for new tax for one-use plastics
- Japan – Qualified invoice method support enhancements

#### Mobile

- Service and sales apps update for Microsoft SQL Server, iOS, and Android

#### Extensibility and platform

- Identity and authentication management introduction
- Enhanced service layer API including support for Microsoft SQL
- Microsoft 365 integration (Word, Excel, OneDrive)
- Windows 11 support

#### Cloud

- Tenant configuration wizard
- Dockerized version of SAP Business One integration (iPaaS)

### Planned innovations<sup>1</sup>

#### Core

- Web client extended sales, purchasing, payments, service, financials, production, inventory, analytics, and administration functionality
- Continuous innovations based on market feedback (Customer Influence)
- Intelligent ERP elements adoption, such as travel expense automated scanning with the help of Azure GPT based on SAP Build Process Automation and introduction of next-generation user assistance with SAP Digital Assistant
- Outlook 365 integration enhancements

#### Globalization

- Electronic documents service enhancements
- Electronic documents certificate management enhancements
- Integration to the digital compliance platform from SAP
- Germany – ELSTER: Adoption of new ERiC versions
- Denmark – Software registration support
- Israel – Electronic invoice 2024 support
- Poland – Electronic invoice 2024 (KSeF)
- France – Electronic invoice 2025
- Spain – Electronic invoice enhancements
- Spain – Software certification support
- Italy – Packaging tax support
- India – Multiple e-TDS support
- Singapore – Submission of GST return enhancements
- China – Golden tax enhancements

#### Extensibility and platform

- Enhanced service layer API
- Web client extensibility

#### Cloud

- Introduce IAM in SAP Business One Cloud control center

### Product direction<sup>1</sup>

#### Core

- Extended Web client business process coverage
- Continuous innovations based on market feedback (Customer Influence)
- Optimized scalability and performance
- Simplification of landscape and deployment, support for containerization approach

#### Globalization

- Enhancement of existing markets and regions
- Integrations to electronic fiscal services
- IFRS compliance

#### Analytics

- Insight to action (data mining)
- Predictive, pervasive, and scalable
- Built-in content

#### Mobile

- Continuous innovations based on market feedback

#### Extensibility and platform

- Enhanced service layer API
- Enhanced Web client extensibility
- Event service support

#### Cloud

- Reduction of TCO

1. This is the current state of planning and may be changed by SAP at any time without notice.

# Planned innovations: Core

## Global, highly scalable real-time ERP



### Feature

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Optimize core business processes and continuously delivering enhancements and new features, based on [Customer Influence](#)

- Optimize functions in logistics and inventory
- Optimize functions in CRM and service
- Optimize functions in financial
- Enhance usability
- Enhance Microsoft 365 integration
- Enable intelligent ERP elements adoption, such as travel expense automated scanning with the help of Azure GPT based on SAP Build Process Automation and introduction of next-generation user assistance with SAP Digital Assistant
- Integrate SAP solutions adding value for SAP Business One customers

### Lifecycle management

- Optimize upgrade and installation processes
- Optimize identity and authentication management
- Optimize job service performance and monitoring capabilities
- Optimize data import functions

### Feature value

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- Increases attractiveness for new and installed base
- Provides solid core foundation for building vertical solutions
- Enables users to consume core business processes across multiple platforms
- Increases simplicity, supports greater customer and partner satisfaction, reduces TCO
- Uses latest versions of operating systems, database engines, or browsers to apply innovations even faster in day-to-day business operations

This is the current state of planning and may be changed by SAP at any time.

# Planned innovations: Web client

## Extend functional scope



### Feature

#### Extended business logic coverage and user experience

- Extended sales and purchasing coverage
- Service
- Financials
- Extended payments support
- Inventory management
- Project management
- Production
- Human resources
- A/P invoice creation automation using Document Information Extraction service
- Administration and setup
- New Horizon theme elements from SAP

#### Analytics, reporting, and printing

- Extended analytics
- Additional reporting content
- Design capabilities
- Support printing

#### Integration and extensibility

- Extensibility capabilities (such as UI API, user-defined values)
- Extended Microsoft 365 integration
- Extended Outlook 365 integration

### Feature value

- Extends target audience by providing increased functional coverage
- Extends market coverage
- Increases competitiveness
- Increases efficiency and productivity
- Reduces TCO

This is the current state of planning and may be changed by SAP at any time.

# Planned innovations: Globalization

## Legal compliance and localization enhancements



### Feature

- Legal compliance and localization enhancements generically or specifically (legal requirements, business practice, statutory reporting, and default values)
- Localization expansion to potential new markets, increased number of supported languages, and harmonized functions across localizations
- Electronic documents framework enhancements and country-specific built-in content using the electronic file manager add-on, electronic documents service, and integration framework
- Electronic documents service component extensions
- Integration and leveraging of existing cloud services from SAP for legal adaptations, such as SAP's digital compliance platform
- IFRS
- Germany – ELSTER: Adoption of the new ERiC versions
- Poland – Electronic invoice 2024 (KSeF)
- Israel – Electronic invoice support
- Denmark – Software registration support
- Singapore – Submission of GST return enhancements
- France – Electronic invoice 2025
- Spain – Electronic invoice enhancements
- Spain – Software certification support
- Italy – Packaging tax support
- India – Multiple e-TDS support
- China – Golden tax enhancements

### Feature value

- Helps businesses to run worldwide, increased relevance for new customers and installed base
- Facilitates customers in meeting their legal obligations (accounting, tax, invoicing, and reporting); provides legal compliance
- Increases localization competitiveness that helps to win in the cloud globally; supports significant competitive advantage; provides differentiating factor
- Increases customer and partner satisfaction, merges back-legal add-ons that reduce costs, lowers TCO
- Offers higher reporting flexibility for IFRS, U.S. GAAP, group reporting, or any local legal reporting requirements

This is the current state of planning and may be changed by SAP at any time.



# Planned innovations: Extensibility

Extend SAP Business One with fully integrated solutions horizontally and vertically



## Feature

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### SAP Business One core

- Enhancement of service layer API
- Web client extensibility
- Event service support

## Feature value

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- Significantly expands the addressable market by providing a robust API for both SQL and SAP HANA
- Optimizes partner support by realizing requirements for flexible integration in customer projects
- Enables solutions to run smoothly in the cloud by detaching the applications from the underlying infrastructure

# Planned innovations: Identity and authentication management

## Single sign-on experience across SAP Business One components



### Feature

#### Identity and authentication management

- Introduce password policy management for SAP Business One authentication service in system landscape directory
- Introduce "Forgot My Password" option in SAP Business One desktop and Web client
- Support advanced options for user creation and binding operations (user import from MS Excel)
- Edit option for existing IdPs in system landscape directory
- Support technical user authentication solution for partner extensions
- Enhance central user management in SLD (for example, expose license dimension, show user inactivity)
- Support additional industry-leading IdPs
- Introduce IAM in SAP Business One Cloud control center

### Feature value

- Adheres to corporate security standards
- Is easier to configure and consume
- Offers a single sign-on solution for SAP Business Technology Platform and SAP Business One benefiting from Identity Authentication service as a single IdP for both solutions
- Enhances sign-in related flows with self-service approach, removing unnecessary dependencies from landscape admins and making password-related end-to-end processes far more efficient
- Addresses customer security standards (such as two-factor authentication) by offering integration with market-leading IdPs in on-premise and cloud deployments

This is the current state of planning and may be changed by SAP at any time.

# Planned innovations: Integration framework

## An extremely strong platform



### Feature

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#### Integration framework

- Identity and access management user authentication enhancements
- Role management introduction for integration framework
- Basic SAP S/4HANA Cloud integration
- Security enhancements

### Feature value

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- Offers straightforward and extremely flexible capabilities that make the integration framework the key differentiator for SAP Business One, turning SAP Business One into a robust business platform
- Helps ensure integrations with little or no effort to other SAP and third-party applications
- Extends system and business network capabilities
- Provides data to any external system and data consumption from any external provider

This is the current state of planning and may be changed by SAP at any time.

# Planned innovations: Mobile apps for the enterprise

## Mobilize your workforce to support flexibility and efficient processes



### Feature

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- Service app that allows ticket creation
- Use of native device capabilities of latest devices
- Evolving service layer into a platform for building innovative mobile solutions for verticals

### Feature value

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- Significantly expands the addressable market, driving adoption
- Increases workforce productivity
- Offers new collaboration methods and business practices with an intuitive and simplified user experience

# Planned innovations: Cloud

## Simple consumption and best scaling



### Feature

#### SAP Business One Cloud, SAP-hosted option

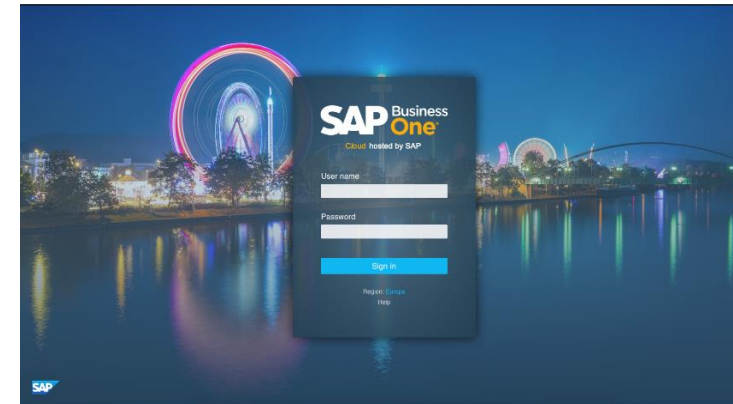
- Support for advanced user authentication
- Security enhancements

#### SAP Business One Cloud, partner-hosted option

- Enhanced tools in SAP Business One Cloud 1.1 cloud control center focusing on hosting partners, improvements for user experience, monitoring, and performance
- Support for IAM in SAP Business One Cloud 1.1 (for example, logging into SAP Business One with external IdP using OIDC)
- Lifecycle management optimization (applying hot fixes, software component registration, service unit setup, maintenance window setup)
- Optimized partner support user functionality
- Security enhancements

### Feature value

- Technology that scales with the business and provides a competitive advantage
- Attractive offering for an increasing number of companies looking for cloud deployment
- Easier and affordable deployment; reduction of TCO
- Better tools for hosting partners
- New opportunities for partners to grow their business
- Short time from purchase to delivery
- Flexible, simple, and intuitive solutions for running an efficient business and managing hosting operations



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# Learn more about SAP Business One

- ▶ [SAP Business One YouTube Channel](#)
- ▶ [Solution Brief](#)
- ▶ [SAP Help Portal](#)
- ▶ [SAP Support Portal](#)
- ▶ [Learning Journeys on SAP Learning Hub – for Partners](#)
- ▶ [SAP Business One Academy on SAP Learning Hub – for the Public](#)
- ▶ [SAP Community for SAP Business One](#)
- ▶ [SAP Business One Cloud](#) (partners only)
- ▶ [Customer Influence Session](#) (customers and partners only)
- ▶ Central Web site for Web client content: <https://learnbusinessonewebclient.com/>
- ▶ [SAP Community for Web Client Analytics](#)



# Thank you.

Contact information:

